A Real Estate Mortgage Income Fund OVERVIEW - September 30, 2022

### We provide real estate financing solutions for timely execution.

#### **Fund Description**

The Fidelis Private Fund, LP (FPF), a California Limited Partnership, is a direct portfolio lender specializing in commercial and residential investment real estate loans in California. FPF offers accredited investors the opportunity to invest in a diversified pool of real estate secured loans generating a competitive rate of return with moderate risk and reasonable liquidity. Fidelis Private Fund offers borrowers a flexible alternative to conventional lending institutions. We specialize in fast and creative short-term bridging financing with a clear exit strategy to transition properties and add value, so at loan maturity the borrower is in a position to either sell or refinance.

We have the expertise and relationships to facilitate most real estate financing needs. We know that not every client request is a fit for Fidelis Private Fund; however, we will help our clients find the right financing to accomplish their goals, regardless if we fund the loan directly or not. So whether we facilitate the loan as a direct lender or as a mortgage broker, FPF is a one-stop destination for real estate financing needs.

#### **Investment Objective**

Fidelis Private Fund's objective is to provide an investment opportunity that generates income and preserves capital. We have the expertise and experience to capitalize on the inefficiencies in the market using strong underwriting fundamentals and a disciplined approach to capital preservation to maximize the return to our investors.

We exist to help our clients achieve their financial goals. Forging strong client relationships built on trust is the cornerstone of our long-term strategy for success.

#### Historical Quarterly Performance to Investor





The Fund Manager of Fidelis has demonstrated over the past two plus years and ten years prior to that with a similar fund, that an 8% yield is achievable based on the Fidelis Mortgage Fund business model of short-term bridge financing of investment

#### Fidelis Private Fund Facts

| Inception Date                                 | July 2019  |
|--|--|
| Strategy                                       | Capital Preservation and Fixed Income                                |
| Net Annualized Return to Investors Since Incer | otion 8.00%+   |
| Total Assets Under Management                  | \$47,331,963   |
| Loan/Loss Reserve                              | 2.43% of Gross Notes Receivable                                      |
| Ownership Structure                            | California Limited Partnership                                       |
| SEC Offering                                   | Reg D filing 506C - allows advertising and only accredited investors |
| Accredited Investors                           | Limited Partners   |

| Manager - General Partner                | Fidelis Private Fund, Inc.                              |
|--|---|
| Co-Founder, President & CEO, Fund Manago | er John Lloyd   |
| Co-Founder, Principal, Advisor           | Chad Ruyle  |
| Co-Founder, Principal, Advisor           | Jon Maddux  |
| Principal, Advisor                       | Sam Attisha   |
| Auditor                                  | (2021) Olmsted & Associates, CPA's                      |
| Legal                                    | The Weiss Group, LLC                                    |
| Bank                                     | Endeavor Bank   |
| Loan Servicing                           | Del Toro Loan Servicing                                 |
| Licensing                                | CFL #60DB0-105717   CA RE Broker License (DRE) 01376920 |

## **Investment Information**

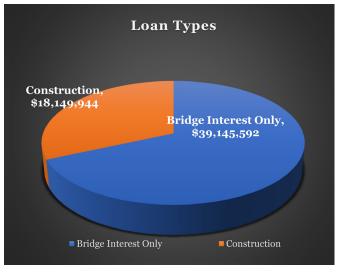
| Minimum Investment                              | \$50,000  |  |
|---|---|--|
| Subscription Date                               | Continuous  |  |
| Lock-up-Period (10% penalty for early withdraw) | 1 year  |  |
| Income Distribution Choices                     | Compounded monthly, paid quarterly, semi-annually or yearly, or allowed to compound with no required distribution |  |
| Investor Eligibility                            | Accredited Investors only (see disclosure)  |  |
| Compensation to General Partner                 | 15% of Net Income (no fixed fee based on assets)  |  |
| Advisory Board                                  | General Partner and a select number of limited partners meet quarterly for accountability and advisory purposes   |  |

# Loan Portfolio

| Current Portfolio          |              | Total Aggregate Since Inception |              |
|----------------------------|--------------|---------------------------------|--------------|
| Total Loan Commitments     | \$57,295,536 | Total Loan Commitments          | 100,088,547  |
| Number of Loans            | 80           | Number of Loans Funded          | 178          |
| Average Loan Commitment    | \$716,194    | Total Loans Paid Down/Off       | \$42,041,404 |
| Average Loan Term          | 16 months    | Avg. Maturity of Loans Paid Off | 8 months     |
| Weighted Average LTV Ratio | 60%          | Weighted Average LTV Ratio      | 60%          |
| Weighted Average Loan Rate | 9.18%        | Weighted Average Loan Rate      | 9.17%        |
| REO (Real Estate Owned)    | 0            | REO (Real Estate Owned)         | 0            |
| Total Foreclosures         | 0            | Total Foreclosures              | 0            |

## **Current Loan Portfolio Diversification**









## Lending Criteria (As a direct lender)

| Loan Types              | Bridge Interest-only Short-Term Loans, Construction  |
|-------------------------|--|
| Security Position       | 1st Trust Deeds. (2nd Trust Deeds exception basis only)  |
| Property Types          | All Commercial, Multi-Family, Residential Investment<br>Properties, and Improved Land (exception basis only) |
| Geographic Lending Area | Primarily California, with a concentration in San Diego County   |
| Loan Amount             | \$50,000 - \$2,000,000   |
| Loan Term               | 3-24 months  |
| Loan to Value (LTV)     | Max 60-65% commercial, 65-75% residential  |
| Interest Rate           | 9-10%+/- based on associated risk  |
| Loan Fees               | 1- 2%+/- based on associated risk & loan term  |
| *Repayment              | Usually, interest-only with principal due at maturity.<br>All Loans funded must have a clear exit strategy   |

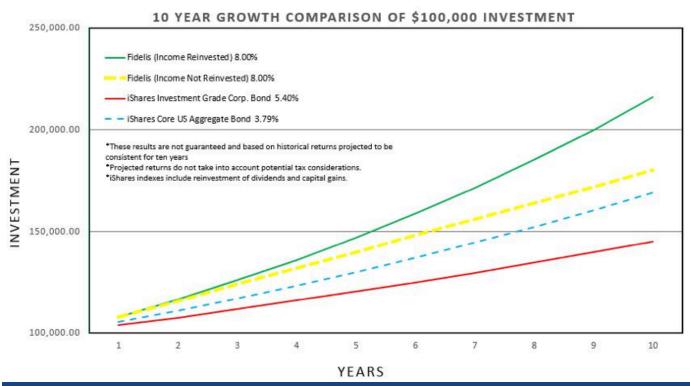
• We assist our clients with the repayment by providing a brokerage service to help find the best take-out financing available in the market.

## Brokerage Services (Not as a Direct Lender)

| Loan Types              | Bridge, Construction, Permanent  |
|-------------------------|--|
| Security Position       | 1st Trust Deeds. and 2nd Trust Deeds   |
| Property Types          | All property types including Commercial, Land, Multi-Family,<br>Residential both owner-occupied and non-owner occupied |
| Geographic Lending Area | Nationwide, Primarily Southern California  |
| Loan Terms/Pricing      | Will Vary Based on Specific Lender Terms   |
| Broker Fee              | Typically 1 pt.  |

• When Fidelis can't directly fund a loan, we have the expertise as a mortgage broker with an extensive database of lender relationships to help our clients find the best financing available in the market. When Fidelis is the direct lender, if needed, we also can help our clients obtain the best take-out financing as a source of repayment. Fidelis offers a one-stop-solution for all commercial and residential real estate loans.

### **Growth Comparison Chart**



### Fund Manager

For over 30 years, John Lloyd has pursued his passion and life's work in commercial real estate financing. His experience includes institutional, commercial real estate lending at two commercial banks, served as CFO for a commercial real estate developer, and in private mortgage lending as president of a California-based hard money lender.

Prior to co-founding Fidelis Private Fund, John was president of a San Diego-based private commercial real estate mortgage fund. He managed the growth of the Fund through the 2008 recession and grew the Fund over 400% with no investor capital losses, and managed a loan portfolio of over \$190 million with investors earning an annual yield in the 7-8% range over his tenure there. Also, as a mortgage broker, John has originated more billion dollars worth of commercial real estate loans over his career.

#### Disclosure

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John P. Lloyd President & CEO



Growing Value with Purpose

12481 High Bluff Drive, Ste 160; San Diego, CA 92130 760-258-4486 | www.FidelisPF.com